Consolidated Financial Statements

June 30, 2023 and 2022



Independent Auditors' Report

Board of Directors
Board of Jewish Education, Inc.
dba The Jewish Education Project

Opinion

We have audited the accompanying consolidated financial statements of Board of Jewish Education, Inc. dba The Jewish Education Project (the "Organization") which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization as of June 30, 2023 and 2022, and the consolidated changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Change in Accounting Policy

As discussed in Note 2 to the financial statements, the Organization adopted Financial Accounting Standards Board ("FASB") Topic 842, Leases, using the effective date method with July 1, 2022 as the date of initial adoption, with certain practical expedients available. Our opinion is not modified with respect to that matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Board of Directors
Board of Jewish Education, Inc.
dba The Jewish Education Project
Page 2

Auditors' Responsibilities for the Audit of Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion
 is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

January 4, 2024

PKF O'Connor Davies LLP

Consolidated Statements of Financial Position

	June 30,				
	2023	2022			
ASSETS					
Cash and cash equivalents	\$ 22,382,843	\$ 7,933,578			
Accounts receivable, net of allowance for					
doubtful accounts of \$353,961 and \$453,961	204,058	317,612			
Grants and contributions receivable, net	5,137,617	1,951,619			
Prepaid expenses and other assets	1,364,346	15,370			
Investments	5,609,347	5,952,426			
Right of use operating lease asset, net	215,900				
Property and equipment, net	<u>25,115</u>	74,578			
	\$ 34,939,226	\$ 16,245,183			
LIABILITIES AND NET ASSETS Liabilities Accounts payable and accrued expenses Accrued benefits and payroll taxes Deferred rent payable Refundable advances Operating lease liability Total Liabilities	\$ 13,040,599 686,376 34,599 6,418,659 244,951 20,425,184	\$ 1,422,118 543,216 192,430 3,550,521 - 5,708,285			
Niet Assats					
Net Assets Without donor restrictions	7,847,627	7,561,898			
With donor restrictions	6,666,415	2,975,000			
With donor restrictions					
Total Net Assets	14,514,042	10,536,898			
	\$ 34,939,226	\$ 16,245,183			

Consolidated Statements of Activities

	Year Ended June 30, 2023			Yea	Year Ended June 30, 2022				
	Without Donor With Donor			Without Donor	With Donor				
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total			
OPERATING REVENUE AND SUPPORT									
United Jewish Appeal - Federation of Jewish									
Philanthropies	\$ 3,927,877	\$ -	\$ 3,927,877	\$ 3,994,694	\$ -	\$ 3,994,694			
Contributions and gifts	780,521	-	780,521	759,906	-	759,906			
Grants	26,888,446	5,191,415	32,079,861	26,296,210	3,000,000	29,296,210			
Special events									
(net of expenses \$196,432 and \$189,977)	290,137	-	290,137	217,168	-	217,168			
Service fees - school food services									
(net of expenses \$412,593 and \$402,451)	107,138	-	107,138	140,635	-	140,635			
Service fees - other	1,599,660	-	1,599,660	1,698,315	-	1,698,315			
Loss on sale of food (net of expenses \$433 and \$4,490)	(433)	-	(433)	(554)	_	(554)			
Donated services	-	-	-	184,035	_	184,035			
Net assets released from restrictions	1,500,000	(1,500,000)	_	140,672	(140,672)	-			
Total Operating Revenue and Support	35,093,346	3,691,415	38,784,761	33,431,081	2,859,328	36,290,409			
Total Operating Nevertue and Support		3,091,413	30,704,701	35,451,001	2,039,320	30,290,409			
OPERATING EXPENSES									
Program services	32,498,671	-	32,498,671	30,872,815	-	30,872,815			
Management and general	1,894,024	-	1,894,024	1,969,886	-	1,969,886			
Resource development and fundraising	1,227,611		1,227,611	1,035,845		1,035,845			
Total Expenses	35,620,306		35,620,306	33,878,546		33,878,546			
Excess (Deficiency) of Operating Revenue and									
Support Over Operating Expenses Before Non-Operating Activites	(526,960)	3,691,415	3,164,455	(447,465)	2,859,328	2,411,863			
NON OPERATING ACTIVITIES									
NON-OPERATING ACTIVITIES	100.004		400.004	(000 004)		(000 004)			
Unrealized gain (loss) on investments	406,921	-	406,921	(623,981)	-	(623,981)			
Interest and dividends	253,490	-	253,490	6,259	-	6,259			
Rental income	52,278	-	52,278	54,595	-	54,595			
Bad debt recovery	100,000		100,000						
Total Non-Operating Activies	812,689		812,689	(563,127)		(563,127)			
Excess (Deficiency) of Operating Revenue and									
Support Over Non-Operating Actvities Before Other Changes	285,729	3,691,415	3,977,144	(1,010,592)	2,859,328	1,848,736			
OTHER CHANGES									
Paycheck Protection Program loan forgiveness				2,026,081		2,026,081			
Change in Net Assets	285,729	3,691,415	3,977,144	1,015,489	2,859,328	3,874,817			
NET ASSETS									
Beginning of year	7,561,898	2,975,000	10,536,898	6,546,409	115,672	6,662,081			
beginning of year	1,301,080	2,910,000	10,530,696	0,040,409	110,072	0,002,001			
End of year	\$ 7,847,627	\$ 6,666,415	\$ 14,514,042	\$ 7,561,898	\$ 2,975,000	\$ 10,536,898			
See notes to financial statements		4							

Consolidated Statement of Functional Expenses Year Ended June 30, 2023

	Program Services						Supporting Services					
	School Food	Day Schools	Early Childhood	Congregational Learning	Teen Engagement	RootOne	Cross Agency	Total Program Services	Management and General	Resource Development and Fundraising	Total Supporting Services	Total
Salaries	\$ 195,645	\$ 764,754	\$ 202,067	\$ 768,545	\$ 291,801	\$ 1,511,140	\$ 994,063	\$ 4,728,015	\$ 1,085,595	\$ 723,624	\$ 1,809,219	\$ 6,537,234
Payroll taxes Employee benefits	12,169 57,464	54,212 156,170	12,276 33,268	45,150 143,097	21,132 31,694	111,325 270,212	69,019 151,528	325,283 843,433	65,419	37,941 118,799	103,360 339,945	428,643
' '									221,146	·		1,183,378
Total Salaries and Related Expenses	265,278	975,136	247,611	956,792	344,627	1,892,677	1,214,610	5,896,731	1,372,160	880,364	2,252,524	8,149,255
Consultants and lecturers Tuition and stipends	784 -	794,433 524	11,323	149,633	96,805 750	3,021,160 19,292,437	102,745 575,274	4,176,883 19,868,985	122,976 750	104,083 295	227,059 1,045	4,403,942 19,870,030
Travel	393	6,619	3,472	17,590	8,653	148,772	5,764	191,263	37,957	11,843	49,800	241,063
Conferences and dues	40	4,705	10,420	2,115	1,200	16,063	14,477	49,020	128,673	1,209	129,882	178,902
Supplies	84	7,733	31	2,751	1,997	64,635	6,818	84,049	2,106	2,264	4,370	88,419
Advertising	-	-	-	55,556	54,999	399,781	229,215	739,551	96,302	42,129	138,431	877,982
Food	413,026	15,312	66	8,217	4,269	17,072	11,087	469,049	52,825	1,153	53,978	523,027
Equipment rental and expense	12,584	12,899	2,503	12,607	20,161	70,748	22,343	153,845	32,542	14,147	46,689	200,534
CRM and website	-	-	-	52	-	66,275	39,015	105,342	51,871	22,330	74,201	179,543
Repair and maintenance	5,381	13,453	2,691	11,687	18,834	32,287	16,144	100,477	34,978	13,452	48,430	148,907
Professional fees	-	-	-	<u>-</u>	-	27,886	-	27,886	36,525	<u>-</u>	36,525	64,411
Insurance	-	-	-	-	-	25,878	-	25,878	48,234	-	48,234	74,112
Office supplies	2,032	7,109	821	6,684	6,044	10,397	5,057	38,144	10,671	12,161	22,832	60,976
Bank and investment fees	1,108	2,770	554	2,216	3,878	6,658	3,324	20,508	7,201	2,770	9,971	30,479
Miscellaneous	803	2,533	815	5,067	3,592	111,795	2,410	127,015	5,222	18,533	23,755	150,770
Rent	35,767	89,418	17,884	155,927	125,185	214,603	107,302	746,086	-	89,418	89,418	835,504
Utilities	4,584	11,460	2,292	15,349	16,044	27,504	13,752	90,985		11,460	11,460	102,445
Total Expenses Before Depreication	741,864	1,944,104	300,483	1,402,243	707,038	25,446,628	2,369,337	32,911,697	2,040,993	1,227,611	3,268,604	36,180,301
Depreciation									49,463		49,463	49,463
Total Expenses Before Expenses Deducted Directly from Revenues	741,864	1,944,104	300,483	1,402,243	707,038	25,446,628	2,369,337	32,911,697	2,090,456	1,227,611	3,318,067	36,229,764
Expenses Dedcuted Directly from Revenues on the Statement of Activities												
Direct cost of goods sold and other food expenses	(413,026)	-	-	-	-	-	-	(413,026)	-	-	-	(413,026)
Direct costs of special events									(196,432)	<u>-</u>	(196,432)	(196,432)
Total Expenses Deducted Directly from Revenues	(413,026)							(413,026)	(196,432)		(196,432)	(609,458)
Total Expenses Reported by Function on the Statement of Activities	\$ 328,838	\$ 1,944,104	\$ 300,483	\$ 1,402,243	\$ 707,038	\$ 25,446,628	\$ 2,369,337	\$ 32,498,671	\$ 1,894,024	\$ 1,227,611	\$ 3,121,635	\$ 35,620,306

Consolidated Statement of Functional Expenses Year Ended June 30, 2022

	Program Services								Supporting Services	3		
	School	Day	Early	Congregational	Teen		Cross	Total Program	Management and	Resource Development and	Total Supporting	
	Food	Schools	Childhood	Learning	Engagement	RootOne	Agency	Services	General	Fundraising	Services	Total
Salaries	\$ 190,391	\$ 644,892	\$ 197,285	\$ 774,052	\$ 411,298	\$ 1,126,662	\$ 627,661	\$ 3,972,241	\$ 906,556	\$ 624,610	\$ 1,531,166	\$ 5,503,407
Payroll taxes	12,800	51,250	10,904	47,129	32,054	83,630	41,857	279,624	55,210	30,040	85,250	364,874
Employee benefits	58,312	157,120	22,968	132,637	68,357	154,240	94,187	687,821	181,001	66,881	247,882	935,703
Total Salaries and Related Expenses	261,503	853,262	231,157	953,818	511,709	1,364,532	763,705	4,939,686	1,142,767	721,531	1,864,298	6,803,984
Consultants and lecturers	-	838,899	17,138	74,978	92,467	1,782,884	292,674	3,099,040	196,899	181,176	378,075	3,477,115
Tuition and stipends	-	10,000	-	5,250	81,054	20,156,461	2,500	20,255,265	-	317	317	20,255,582
Travel	1,011	205	1,041	7,377	-	289,315	2,583	301,532	11,232	788	12,020	313,552
Conferences and dues	40	133	994	3,013	3,109	325	4,932	12,546	34,208	5,225	39,433	51,979
Supplies	-	6,493	-	3,244	4,824	226,428	3,111	244,100	701	3,736	4,437	248,537
Advertising	-	-	-	-	32,129	390,585	401,828	824,542	45,202	31,994	77,196	901,738
Food	406,941	2,811	-	687	3,228	2,584	117	416,368	30,057	-	30,057	446,425
Equipment rental and expense	5,159	13,103	2,103	13,644	14,404	28,875	20,373	97,661	26,289	9,586	35,875	133,536
CRM and website	-	59	-	-	-	7,521	92,825	100,405	-	24,360	24,360	124,765
Repair and maintenance	3,753	11,258	1,876	11,174	9,382	13,135	7,506	58,084	23,455	4,691	28,146	86,230
Professional fees	-	-	-	-	-	29,010	184,035	213,045	38,715	-	38,715	251,760
Insurance	-	-	-	-	-	-	-	-	37,764	-	37,764	37,764
Office supplies	1,519	5,470	723	6,589	5,176	5,585	3,025	28,087	9,038	3,076	12,114	40,201
Bank and investment fees	1,057	3,447	528	2,907	2,642	3,699	2,114	16,394	6,606	1,321	7,927	24,321
Bad debt	-	-	-	-	-	-	-	-	218,089	-	218,089	218,089
Miscellaneous	741	3,647	403	2,124	2,021	3,075	1,758	13,769	4,634	1,590	6,224	19,993
Rent	33,310	99,930	16,655	177,553	83,275	116,585	66,620	593,928	208,188	41,638	249,826	843,754
Utilities	3,852	11,557	1,926	17,150	9,631	13,483	7,705	65,304	24,077	4,816	28,893	94,197
Total Expenses before Depreciation	718,886	1,860,274	274,544	1,279,508	855,051	24,434,082	1,857,411	31,279,756	2,057,921	1,035,845	3,093,766	34,373,522
Depreciation									101,942		101,942	101,942
Total Expenses Before Expenses Deducted Directly from Revenues	718,886	1,860,274	274,544	1,279,508	855,051	24,434,082	1,857,411	31,279,756	2,159,863	1,035,845	3,195,708	34,475,464
Expenses Deducted Directly from Revenues on the Finacial Statements of Activities												
Direct cost of goods sold and other												
food expenses	(406,941)							(406,941)				(406,941)
•	(406,941)	-	-	-	-	-	-	(406,941)	(189,977)	-	(189,977)	
Direct costs of special events									(169,977)		(169,977)	(189,977)
Total Expenses Deducted Directly												
from Revenues	(406,941)							(406,941)	(189,977)		(189,977)	(596,918)
nom Revenues	(400,941)	-	-	-	-	-	-	(400,941)	(109,977)	-	(109,977)	(390,918)
Total Expenses Reported by Function												
on the Statement of Activities	\$ 311,945	\$ 1,860,274	\$ 274,544	\$1,279,508	\$ 855,051	\$ 24,434,082	\$ 1,857,411	\$ 30,872,815	\$ 1,969,886	\$ 1,035,845	\$ 3,005,731	\$ 33,878,546
S. I.S Clatomont of Addition	+ 011,010	- 1,000,=7 1	 	+ 1,210,000	- 000,001	+ = 1,101,002	+ 1,001,111	 	+ 1,000,000	+ 1,000,010	- 0,000,.01	+ 30,0.0,010

Consolidated Statements of Cash Flows

	Year Ended			
	2023	2022		
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets	\$ 3,977,144	\$ 3,874,817		
to net cash from operating activities Depreciation Forgiveness of Paycheck Protection Program loan Deferred rent payable	49,463 - (157,831)	101,942 (2,026,081) (111,547)		
Net unrealized (gain) loss on investments Bad debt expense	(406,921) -	623,981 218,089		
Non cash lease expense Change in operating assets and liabilities	33,096	-		
Accounts receivable Grants and contributions receivable Prepaid expenses and other assets Accounts payable and accrued expenses	113,554 (3,185,998) (1,348,976) 11,618,481	257,048 (1,502,732) 13,413 (1,625,901)		
Accrued benefits and payroll taxes Refundable advances Operating lease liability Net Cash from Operating Activities	143,160 2,868,138 (4,045) 13,699,265	(17,618) (5,997,894) (6,192,483)		
CASH FLOWS FROM INVESTING ACTIVITIES Withdrawals from investments	750,000			
Net Change in Cash and Cash Equivalents	14,449,265	(6,192,483)		
CASH AND CASH EQUILVALENTS				
Beginning of year	<u>7,933,578</u>	14,126,061		
End of year	\$ 22,382,843	\$ 7,933,578		
NON-CASH FINANCING ACTIVITY Write off of disposal of property and equipment	\$ 63,935	\$ -		

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

1. Organization

Board of Jewish Education, Inc. dba The Jewish Education Project (the "Organization") was founded in 1910 to provide comprehensive services to Jewish day, congregational, and nursery schools as well as group leaders from community centers. In the Organization's new iteration, the Organization focuses on sparking and spreading innovations in education that meet the evolving and ever-more diverse needs of today's children and families. In doing so, the Organization has also moved beyond traditional formats and work to develop new delivery models – in the classroom and beyond. Though the primary focus is to serve educators and institutions in Metropolitan New York, Long Island, and Westchester, the Organization is now working nationally, as well as providing thought leadership and consulting in cutting-edge early childhood programs, teen engagement, and the integration of educational technology, among others.

The Organization is funded primarily through grants from United Jewish Appeal-Federation of Jewish Philanthropies ("UJA") and other national foundations. The Organization is also supported through contributions, grants, and service fees.

On September 21, 2022, RootOne, LLC (the "LLC") was formed as a Delaware limited liability company. The LLC is a wholly owned subsidiary of Board of Jewish Education Inc., DBA The Jewish Education Project. The LLC's charitable mission is Jewish and Israel education. The LLC's primary activity is to make charitable grants to youth serving organizations ("Grantees"). These Grantees sponsor, organize, and control summer Israel travel programs for Jewish teens. The LLC's charitable grants to these Grantees help to subsidize the Grantee's summer Israel program and the per person cost of the trip to Israel. The LLC is a funder/donor of the Grantees' Israel program. The LLC also works with educational providers and teachers to create better educational content about Judaism and Israel.

The following are descriptions of the Organization's programs:

School Food

The Organization acts as a liaison between New York State's Child Nutrition Program and approximately 125-day schools and yeshivas to facilitate the distribution of entitlement funds.

Day Schools

Through leadership, innovation, professional networks, and government relations the Organization turns government funding for professional development into usable goods and services for school teachers and leaders. Examples of these "goods and services" include professional development for approximately 10,000 teachers every year and mandated services within schools. Additionally, with UJA and foundation support, the Organization works with school leaders to introduce educational innovations into their schools that will have greater impact on student learning.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

1. Organization (continued)

Early Childhood

The Organization works to ensure continual improvement of the over 250 Jewish early childhood centers in the New York Area and to ensure that the centers will attract an increasingly diverse Jewish community. The Organization conducts professional days of learning and in-depth consultations to create family and child-centered approaches to early learning and family engagement.

Congregational Learning

The Organization helps congregations create new models of learning that help today's families and children build meaningful lives grounded in Jewish values and practice. The Organization has worked with approximately 175 congregations in the New York area over the past decade and works with 300 to 400 congregational school educators on an annual basis.

Teen Engagement

Over the past number of years, the Organization has trained over 1,000 teen engagement professionals in nearly 300 institutions – 80 percent of these in the New York area. The Organization's goal is to professionalize the field of Jewish teen engagement to ensure stronger and more teen-focused programming.

RootOne

Seeded by a generous grant from the Marcus Foundation and powered by the Organization, *RootOne* provides major subsidies for trip participants (called *RootOne* Vouchers), invest in elevating trip curricula and experiences, and work with its partners to create deeper pre- and post-trip engagement opportunities to help strengthen participants' Jewish identities and connections to Israel before they begin college.

Cross Agency

As the Jewish population changes and has grown more distant from established Jewish institutions, the Organization brings expertise to bear in creating Jewish educational options outside of traditional frameworks. These pilot programs are teaching a great deal about today's Jewish families and, by tracking in a newly implemented agency-wide database, the Organization will ensure that it is building programs grounded in concrete data.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

2. Summary of Significant Accounting Policies

Basis of Presentation and Use of Estimates

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Change in Accounting Principle

Leases

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-02, Leases (Topic 842), which created new accounting and reporting guidelines for leasing arrangements. The new guidance requires organizations that lease assets to recognize assets and liabilities on the statement of financial position related to the rights and obligations created by those leases, regardless of whether they are classified as finance or operating leases. Consistent with current guidance, the recognition, measurement, and presentation of expenses and cash flows arising from a lease primarily will depend on its classification as a finance or operating lease. The guidance also requires new disclosures to help financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases.

The Organization adopted the requirements of the new standard using the modified retrospective transition method, which applies the provisions of the standard at the effective date without any adjustment to the comparative periods presented. The Organization adopted the following practical expedients and elected the following accounting policies related to this standard:

- Carry forward of historical lease classifications and accounting treatment;
- Short-term lease accounting policy election allowing lessees to not recognize right-ofuse assets and liabilities for leases with a term of 12 months or less; and
- The option to not separate lease and non-lease components for certain equipment lease categories such as office printers and copiers.

Upon adoption of ASU 2016-02 at July 1, 2022, a lease liability of \$279,850, which represents the present value of the remaining operating lease payments of \$309,088, discounted using the normalized risk-free interest rate of 2.92% and a right-of-use asset ("ROU asset") of \$248,996 was recorded.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

2. Summary of Significant Accounting Policies (continued)

Net Asset Presentation

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The net assets of the Organization and the changes therein are classified and reported as follows:

Without donor restrictions – net assets that are not subject to donor-imposed restrictions.

With donor restrictions - net assets that are subject to donor-imposed restrictions.

Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The investment return on these net assets may be used for either general or donor-specified purposes.

Net assets released from restrictions - Represent the expirations of donor-imposed restrictions, the donor-stipulated purposes or time requirements have been fulfilled.

Fair Value Measurements

The Organization follows U.S. GAAP guidance on fair value measurements which defines fair value and establishes a fair value hierarchy organized into three levels based upon the input assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or liabilities or other inputs which can be corroborated by observable market data. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist.

Pursuant to U.S. GAAP guidance, alternative investments where fair value is measured using the Net Asset Value ("NAV") per share as a practical expedient are not recognized within the fair value hierarchy.

Investments Valuation and Income Recognition

The fair value of alternative investments has been estimated using the NAV as reported by the management of the respective alternative investment funds.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis and dividends are recorded on the ex-dividend date. Realized and unrealized gains and losses are included in the determination of the change in net assets.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

2. Summary of Significant Accounting Policies (continued)

Allowance for Doubtful Accounts

Accounts receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that remain outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a reduction in accounts receivable. At June 30, 2023 and 2022, the allowance for uncollectible receivables was \$353,961 and \$453,961.

Property and Equipment

Property and equipment are reported at cost at the date of their acquisition or at their fair values at the date of donation. Major renovations and repairs of \$10,000 or more that extend the life of the related asset are capitalized over its useful life. Minor costs of repairs and maintenance are expensed as incurred. Assets are removed from the Organization's records at the time of disposal.

Leasehold improvements are amortized over the term of the lease or the estimated useful life of the improvements, whichever is shorter. Depreciation is provided using the straight-line method over the estimated useful lives of the related assets as follows:

Leasehold improvements 7–20 years
Furniture and equipment 3–10 years
Telephone systems 3–5 years

Impairment of Long-Lived Assets

U.S. GAAP guidance, Accounting for the Impairment or Disposal of Long-lived Assets, requires long-lived assets and certain identifiable intangible assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived assets is measured by a comparison of the carrying amount of the assets to future undiscounted net cash flows expected to be generated by the assets. If such assets are considered to be impaired, impairment would then be measured as the difference between the fair value of the asset and its carrying value to determine the amount of the impairment. The Organization generally determines fair value by using the undiscounted cash flow method. No impairment losses have been recorded to date.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

2. Summary of Significant Accounting Policies (continued)

Grants and Contributions Receivable

Contributions are recognized as revenue in the period in which an unconditional pledge is received. Contributions and unconditional promises to give are considered to be available for general use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as with donor restricted support, which increases that net asset class. When the donor time restriction expires or the specified purpose of donor-restricted contribution is met, the net assets are released from restriction and transferred to without donor restricted net assets. Contributions of assets other than cash are recorded at their estimated fair value. Unconditional promises to give over a period beyond one year are discounted to present value and the discount is amortized to contribution income over the anticipated collection period using a risk adjusted discount rate.

Refundable Advances

Refundable advances represents amounts for various services that will be provided at a future date.

Deferred Rent

Lease agreements may require increases in the minimum base rent over time. Rent expense under the lease agreement is recognized on the straight-line basis over the term of the lease. The difference between rent expense recognized on the straight-line basis and cash paid is accounted for as deferred rent and included in accrued expenses on the accompanying consolidated statements of financial position. Deferred rent at June 30, 2023 and 2022 was \$34,599 and \$192,430.

Revenue Recognition

Grants

Support funded by UJA and other grants is recognized as the Organization performs the contracted services or incurs outlays eligible for reimbursement under the grant agreements. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

Special Events

The Organization conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event. All proceeds received are recorded as special events revenues in the accompanying consolidated financial statements.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

2. Summary of Significant Accounting Policies (continued)

Revenue Recognition (continued)

Service Fees

School food service fees are contracted annually and billed monthly to schools that procured services for administrative support of the National School Breakfast, Lunch, and Snack programs. Schools that receive USDA Kosher commodities through these services are billed monthly for storage in and shipping of commodities from the contracted warehouse. The Organization facilitates kosher supervision of USDA Kosher commodities.

The Organization is an agent for many schools which receive aid for food from government agencies. For an administrative fee, the Organization handles the storage and delivery of food and the processing of claims.

Under contract with Eastern Suffolk BOCES, the Organization provides support for private schools to access and enter student data into the NYS Student Data Warehouse (otherwise known as Level Zero). Private schools seeking to participate in the NYS Education Department's Testing Program (grades 3 through 8 ELA/Math/Science exams, NYSITELL/NYSESLAT exams, and / or Regents exams) must use this system. The Organization also scores and scans student test papers.

Revenue from other service fees are recognized when the services are performed.

Functional Allocation of Expenses

Expenses are charged directly to program services, management and general, and resource development and fundraising based on specific identification to the extent practicable. Expenses related to more than one function have been allocated using reasonable ratios determined by management. The expenses that are allocated include salaries and related taxes and employee benefits, which are allocated based on an estimate of time and effort and other expenses, which include office and administrative expenses which are allocated based on the functions receiving the benefit.

Advertising

Advertising costs are expensed as they are incurred and totaled \$877,983 and \$901,738 for the years ended June 30, 2023 and 2022.

Measure of Operations

In its consolidated statements of activities, the Organization includes in its definition of operations all revenue and expenses that are an integral part of its programs and supporting activities. The realized and unrealized gains or loss on investments, interest and dividends income, rental income and bad debt recovery are recognized as non-operating activities.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

2. Summary of Significant Accounting Policies (continued)

Accounting for Uncertainty in Income Taxes

The Organization recognizes the effect of income tax positions only when they are more likely than not to be sustained. Management has determined that the Organization had no uncertain tax positions that would require financial statement recognition or disclosure. The Organization is no longer subject to examination by the applicable taxing jurisdictions for years prior to June 30, 2020.

Reclassifications

Certain reclassifications have been made to the 2022 consolidated financial statements in order to conform to the 2023 presentation.

Subsequent Events

Management has evaluated subsequent events disclosure and/or recognition in the consolidated financial statements through the date that the consolidated financial statements were available to be issued, which date is January 4, 2024.

3. Grants and Contributions Receivable

Unconditional promises to give are included in the consolidated financial statements as grants and contributions receivable, net of a present value discount ranging from 4.49% to 5.40% of future cash flows. Grants and contributions receivable consist of the following at June 30:

	2023	2022
Up to one year	\$ 2,852,471	\$ 1,951,619
Two to three years	2,392,573	
	5,245,044	1,951,619
Present Value discount	(107,427)	
	\$ 5,137,617	\$ 1,951,619

4. Fair Value Measurements

Investments measured at June 30, 2023 and 2022, using the net asset value per share as a practical expedient consist of the following:

	Fair Value			Un	funded	Redemption	Redemption
	2023	2022			mitments	Frequency	Notice Period
'							
\$	5,609,347	\$	5,952,426	\$	-	Unlimited	30 days

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

4. Fair Value Measurements (continued)

UJA pooled investment account – a share in the pooled investments of UJA to benefit from various diversified strategies that UJA invests in, including cash and bonds, multi-strategy hedge funds, long equity, private equity, and real estate. The purpose is to generate appreciation while managing risk through diversification.

The Organizations' investment assets in the pooled account are allocated as follows at June 30:

	2023	2022
Equity	57%	57%
Opportunistic	18%	15%
Diversifiers	20%	23%
Liquidity	5%	5%

The following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the years ended June 30, 2023 and 2022.

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

5. Property and Equipment

Property and equipment consisted of the following at June 30:

	2023	2022
Furniture and equipment	\$ 901,943	\$ 948,093
Leasehold improvements	963,932	963,932
Telephone systems		17,785
	1,865,875	1,929,810
Accumulated depreciation	(1,840,760)	(1,855,232)
	\$ 25,115	\$ 74,578

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

6. Paycheck Protection Program Loan

In May 2020, the Organization received loan proceeds in the amount of \$1,043,500 under the Paycheck Protection Program Loan (the "PPP Loan"). The Paycheck Protection Program, established as part of the CARES Act, provides for loans to qualifying entities for amounts up to 2.5 times the 2019 average monthly payroll expenses of the qualifying entity. The PPP loan bears an interest rate of 1% per annum. All or a portion of the PPP loan principal and accrued interest is forgivable as long as the borrower uses the loan proceeds for eligible purposes, as described in the CARES Act as amended by the Economic Aid Act, over a period of between eight and twenty-four weeks from the date the loan proceeds are received (the "Covered Period").

On March 18, 2021, the Organization received additional loan proceeds in the amount of \$982,581 under the PPP. Loan principal and accrued interest is forgivable under the same conditions as previously described. The unforgiven portion of the second PPP loan, if any, is payable within five years from the date of the second PPP loan with a deferral of payments of principal and interest until the amount of loan forgiveness is approved by the Small Business Administration ("SBA"). If the Organization does not apply for forgiveness, payments begin approximately 16 months after the loan date. At June 30, 2021, the PPP loans are recognized as debt on the statement of financial position. The Organization will recognize the income from the forgiveness of the PPP loans when it receives the notification of forgiveness from SBA in accordance with Accounting Standards Codification ("ASC") 470, Debt.

During the year ended June 30, 2022, the Organization received notification of forgiveness for both loans and consequently recognized \$2,026,081 as income from the forgiveness of the PPP loans. The PPP loans forgiveness is recognized in the consolidated statements of activities under the caption other changes for the year ended June 30, 2022.

7. Net Assets With Donor Restrictions

Net assets with donor restrictions activity for the years ended June 30, consisted of the following:

				2023	
	Temporary		Р	erpetual	
		in Nature	i	n Nature	 Total
Net assets, beginning of year	\$	2,875,000	\$	100,000	\$ 2,975,000
Rootone		3,000,000		-	3,000,000
Cross Agency		191,415		-	191,415
Time restricted - operations		2,000,000		-	2,000,000
Released from restriction		(1,500,000)		<u>-</u>	 (1,500,000)
Net assets, end of year	\$	6,566,415	\$	100,000	\$ 6,666,415

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

7. Net Assets With Donor Restrictions (continued)

Temporary in Nature			•		Total
\$	15,672	\$	100,000	\$	115,672
	3,000,000		-		3,000,000
	(140,672)		_		(140,672)
\$	2,875,000	\$	100,000	\$	2,975,000
		\$ 15,672 3,000,000 (140,672)	in Nature in Nat	in Nature in Nature \$ 15,672 \$ 100,000	Temporary Perpetual in Nature \$ 15,672 \$ 100,000 \$ 3,000,000 - (140,672)

8. Endowment Funds

The Organization's governing body is subject to the State of New York Prudent Management of Institutional Funds Act ("NYPMIFA"). As a result, the Organization classifies earnings on in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing body appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before being reclassified as net assets without donor restrictions.

Additionally, in accordance with NYPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of the Organization and the fund
- 3. General economic conditions
- 4. Possible effect of inflation and deflation
- 5. Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of the Organization
- 7. Investment policies of the Organization

The Organization's endowment consists of one fund established to support Jewish Family Education. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The composition of net assets by type of endowment fund at June 30, was:

	With Donor			
	Rest	rictions		
	2023	2022		
Donor-restricted endowment funds				
Original perpetual donor-restricted gift				
Endowment net assets	\$ 100,000	\$ 100,000		

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

8. Endowment Funds (continued)

Change in endowment net assets for the years ended June 30, were:

	With	With Donor			
	Restr	Restrictions			
	2023	2022			
Endowment net assets, beginning of year Appropriation of endowment assets for	\$ 100,000	\$ 100,000			
expenditures					
Endowment net assets, end of year	\$ 100,000	\$ 100,000			

The objective of the Organization is to maintain the principal endowment funds at the original amount designated by the donor while generating income for the Organization's programs. The investment policy to achieve this objective is to invest in the UJA Pooled Investment Account, which generates appreciation while managing risk through diversification. Minimal interest is earned on the corpus annually, which is transferred to the operating account.

The Organization has a spending policy of appropriating for expenditure each year 7 percent of its endowment fund's fair value through the year end preceding the year in which expenditure is planned. In establishing this policy, the Organization considered the long-term expected return on its endowment.

At June 30, 2023 and 2022, the endowment was not underwater.

9. Liquidity and Availability of Financial Resources

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statements of financial position date for general expenditure are as follows:

The Organization's endowment funds consist of a donor-restricted endowment. Income from the donor-restricted endowment is restricted for Jewish Family Education. Donor-restricted endowment funds are not available for general expenditure.

The Organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

8. Liquidity and Availability of Financial Resources (continued)

	2023	2022
Financial Assets		
Cash	\$ 22,382,843	\$ 7,933,578
Accounts receivable, net	204,058	317,612
Grants and contributions receivable, net	5,137,617	1,951,619
Investments	5,609,347	5,952,426
Total Financial Assets at Year End	33,333,865	16,155,235
Less: Contractual, internally designated or donor restricted amounts		
Restricted by donors	6,566,415	2,875,000
Endowments	100,000	100,000
Total donor-imposed restrictions	6,666,415	2,975,000
Total Financial Assets Available to Meet General Expenditures Over next Twelve Months	\$ 26,667,450	\$ 13,180,235

10. In-Kind Contributions

In-kind contributions consisted of the following:

	2023		2022	Utilization in Programs/Activites	<u>Donor</u> <u>Restrictions</u>	Valution Techniques and Inputs
						In valuing the donated legal services, the Organization
				Cross Agency	No associated	estimated the fair value on the
Legal Services	\$	-	\$184,035	Program Legal Matters	donor restrictions	basis of the attorney rate.

11. Lease Commitment

The Organization has an operating lease for office space. The lease has a remaining lease term of six years. At June 30, 2023, assets recorded under an operating lease is \$215,900 and accumulated amortization associated with the operating lease is \$33,096.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

11. Lease Commitment (continued)

Lease expense Operating lease expense	\$	40,703
Supplemental cash flows Cash paid for amounts included in the measurement of lease liabilities Operating cash flows from operating leases	\$	42,606
ROU assets obtained in exchange for new operating lease liabilities Operating lease	\$	279,950
Weighted-average remaining lease term in years for operating leases Operating lease		5.83
Weighted-average discount rate for operating leases Operating lease		2.92%
Future minimum lease payments are as follows for the years ended June 30:		
2024 2025 2026 2027 2028 Thereafter	\$	43,508 44,418 45,318 46,218 47,120 39,900 266,482
Total future minimum lease payments Less Imputed interest	_	(21,531)
Total lease liabilities	\$	244,951

The following disclosures are required under FASB ASC 840, Leases, and are presented as of and for the year ended June 30, 2023, as management of the Organization elected to adopt FASB ASC 842, Leases, as of July 1, 2022 using the effective date method.

For the year ended June 30, 2023, in accordance with U.S. GAAP, the Organization is recognizing the anticipated rental expense on a straight-line basis over the term of the lease. Lease expense amounted \$40,703 for the year ended June 30, 2023.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

12. Pension and Other Postretirement Benefit Plans

The Organization has a defined contribution pension plan covering substantially all employees. The plan is funded with TIAA. Dependent upon the employee salary level, employees are required to contribute 6-½ percent of their salaries to the plan to be eligible for a matching contribution equaling 7-½ percent of their salaries. Employees are eligible to participate in the plan after one year of service. Vesting is 100 percent after two years of service for the employer's contributed portion, and immediately for the employee's contributed portion. The expense for the years ended June 30, 2023 and 2022 was \$350,316 and \$292,624.

The Organization is a participating member of the UJA-Federation multiemployer defined benefit pension plan ("the Plan") covering eligible union and non-union employees, as well as eligible employees of participating affiliated agencies of UJA-Federation. An employer's risks of participating in a multiemployer plan are different from a single employer plan in that the assets contributed to a multiemployer plan may be used to provide benefits to employees of other participating employers; and if a participating employer stops contributing to the plan, unfunded obligations, if any, of the plan may be borne by the remaining participating employers. If an employer chooses to stop participating in some of its multiemployer plans, the employer may be required to those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The actuarial present value of accumulated plan benefits and net assets available for benefits relating to the Organization's employees is not available because such information is not accumulated for each participating organization. The Organization's employees are all non-union. The Plan, Retirement Plan for Employees of United Jewish Appeal-Federation of Jewish Philanthropies of New York, Inc. and Affiliated Agencies and Institutions, is filed under the Employer Identification Number 51-0172429 and the three-digit Pension Plan Number 333. The Plan is not required to file an annual zone certification under the Pension Protection Act of 2006 (PPA) and disclosures concerning a financial improvement plan or a rehabilitation plan are not applicable. The Plan is at least 80 percent funded using the most recent financial information as of October 1, 2021, the beginning of the Plan year. Pension expense for the years ended June 30, 2023 and 2022 was \$3,504 and \$7,524.

Notes to the Consolidated Financial Statements June 30, 2023 and 2022

13. Credit Risk Concentration

Financial instruments that potentially subject the Organization to concentrations of credit risk consist primarily of cash, accounts receivable and investments. Receivables are due from a number of diverse sources, reducing the risk of concentration. At times, the cash balance may be in excess of the Federal Deposit Insurance Corporation ("FDIC") limit. The Organization does not believe that a significant risk of loss due to failure of a financial institution presently exists. At June 30, 2023 and 2022, \$22,175,520 and \$7,675,555 of cash was maintained with institutions in excess of FDIC limits.

In addition, contributions receivable from one donor aggregated to 57% and 77% of the contributions receivable balance at June 30, 2023 and 2022.

The investment portfolio is diversified by type of investments and industry concentrations so that no individual investment or group of investments represents a significant concentration of risk.

* * * * *